



*The relationship company*

## **Announcing a Free Seminar for Employers**

**As your Commercial Auto Insurance Company,  
we would like to invite you to a seminar on:**

### ***Fleet Safety Management - Becoming a Better Risk***

**This seminar will provide valuable information to help you  
Reduce Costs and Improve Safety.**

**Guest Speaker: Richard Norberg, MN DOT**

#### **Topics will include:**

- ✓ The Federal Website and the Safestat scores
- ✓ Commercial Motor Vehicles
- ✓ Driver Qualifications
- ✓ Hours of Service
- ✓ Maintenance Requirements
- ✓ Drug & Alcohol Testing
- ✓ Load Securement
- ✓ Seat Belt Use
- ✓ Discussion on Driver Fatigue
- ✓ DOT Safety Audits
- ✓ Claims Kits
- ✓ Model Fleet Safety Programs
- ✓ MN Safety Grant Program
- ✓ Value-added Services

**Who should attend:** Human Resource Managers, Insurance and Benefit Managers, Fleet Manager, Operations Managers and anyone responsible for Safety or Claims.

**When: Wednesday, March 12, 2008**

Registration and Continental Breakfast 8:00 – 8:30

Seminar 8:30 am – noon

**Where: Western National Insurance Company**

5350 West 78<sup>th</sup> St., Edina, Minnesota (494 & E. Bush Lake Road)

Driving directions are available on our website at [www.wnins.com](http://www.wnins.com)

*contact us* link at the top of the page.

Please RSVP by Friday, March 7, to [info@wnins.com](mailto:info@wnins.com) or (952) 921-5607  
Register early, as class size is limited.